

Vanderbilt Health Purchasing Collaborative

MONTHLY NEWSLETTER

Volume 1 / Issue 1

May 2019

CONTRACT HIGHLIGHT:

We are pleased to announce that VHPC has entered into a new three-year agreement with Mindray North America. Mindray is a manufacturer of anesthesia machines, ultrasound units and patient monitoring systems. This is an extremely aggressive agreement regarding price and unlike some of the other manufacturers in these categories, Mindray offers much longer warranties on their devices. There is no commitment required to access this agreement which allows you to retain your options when purchasing equipment in these categories. Mindray is rapidly expanding its footprint in the US and year over year growth is impressive. Please contact David Bearden for further details at david.bearden@vhpurchasingcollaborative.com.

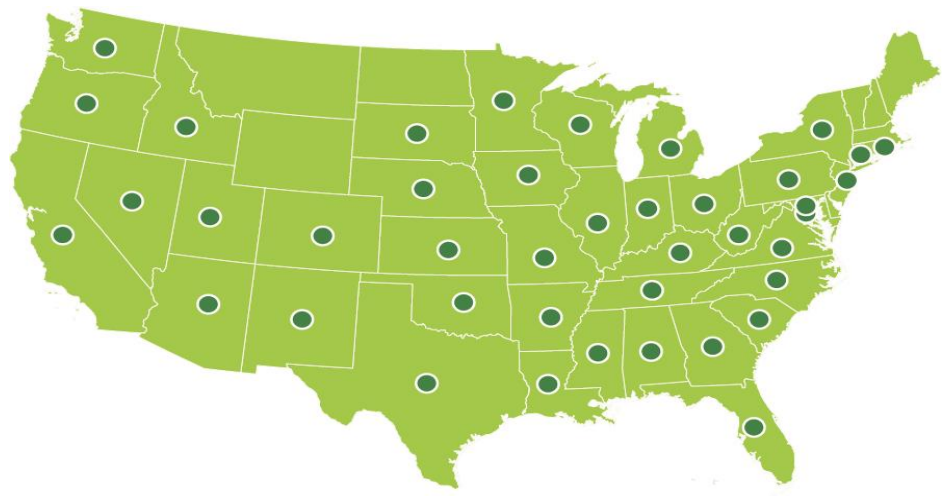
WELCOME NEW MEMBERS

Please join us in welcoming our newest members to the Vanderbilt Health Purchasing Collaborative:

- Adams Memorial Hospital, Decatur, IN
- George Regional, Lucedale, MS
- OrthoForum, Knoxville, TN
- Prelude Fertility, Franklin, TN
- Surgical Management Professionals, Sioux Falls, SD

VHPC ANNUAL STATS

The Vanderbilt Health Purchasing Collaborative is now in 41 states. Thanks to all for your participation and support! Below are VHPC key statistics:



- 50 Hospitals
- 32 Surgery Centers
- 1700+ Clinics
- \$31M+ in Savings
- 13% Average Member Savings

Contact us at:

615-343-1685

Vanderbilthealthpurchasingcollaborative.com

60 Athlete's Way, Suite 200B

Mt. Juliet TN 37122

CONTRACT NEWS - FOR MORE INFORMATION, CONTACT YOUR SOURCING OFFICER BELOW

- BD- Blood acquisition and containment products
- BD- Prefilled syringes
- KCI/Acility NPWT Rental and Disposable agreement
- Cardinal Lab Distribution
- Cardinal SCD products

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- New Ethicon Endo-Mechanical/Suture, TSA and Trocar Agreements
- New Cooper Surgical Agreement for Disposable OB/Gyn products
- Total Joints
- New Mentor Agreement for Breast Implants
- Novo Surgical → Instrument Supplier
- Steris/IMS → Instrument Repair Supplier

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UPCOMING EVENTS

Supply Chain Quarterly Meeting

June 4, 2019 12:30 – 3:30

VHPC Offices, Mt. Juliet TN

Video/Audio Connections Available for Out of Town Members

Pharmacy Quarterly Meeting

July 10, 2019

VHPC Offices, Mt. Juliet TN

Video/Audio Connections Available for Out of Town Members

UPCOMING VHPC WORKPLAN

- Neuromodulation/Neuro Coils
- Commodity Standardization
- Coronary/Heart Valves
- Peripheral/Interventional
- Pharmacy
- Purchased Services
- Lab Portfolio
- Hernia Mesh
- Cranio-Maxillary-Facial

MEET THE VHPC TEAM

Greetings from your VHPC team!

Teresa Dail, President

Dena McCormick, Vice President

Tony Gribble, Director

David Bearden, Principle Sourcing Officer

Bob Sentell, Principle Sourcing Officer

Justin Griggs, Senior Clinical Resource Officer

Gary Deasy, Senior Sourcing Officer

Nathalie Wilson, Senior Sourcing Officer

Crystal Prasanphanich, Account Executive

Chris Meador, Senior Business Analyst

Terri Inman-Shaw, Senior Administrative Assistant

Jill Leech, Vizient MBV Client Representative



INDUSTRY NEWS

Ethicon Staplers Recall

Ethicon has issued a voluntary medical recall of distributed lots of Intraluminal Staplers. If your facility is using any of these products and seeking an alternative product during this time the Covidien EEA could be evaluated to cover this potentially long-term backorder. These circular staplers are used in many gastrointestinal surgeries including colorectal and bariatrics. These cross below may need clinical verification prior to purchasing.

Ethicon	Description	Covidien
CDH21A	Circular Stapler, curved, 21mm, 18cm shaft length	111983 EEA2135
CDH25A	Circular Stapler, curved, 25mm, 18cm shaft length	111985 EEA2535
CDH29A	Circular Stapler, curved, 29mm, 18cm shaft length	111987 EEA2835 EEA31
CDH33A	Circular Stapler, curved, 33mm, 18cm shaft length	111981 111989
ECS21A	Circular Stapler, 21mm, 28cm shaft length	EEAXL21 EEAXL2135
ECS25A	Circular Stapler, 25mm, 28cm shaft length	EEAXL25 EEAXL2535
ECS29A	Circular Stapler, 29mm, 28cm shaft length	EEAXL28 EEAXL2835
ECS33A	Circular Stapler, 33mm, 28cm shaft length	EEAXL31 (31mm) EEAXL33

Ethicon Surgiflo Backorder

During an annual report submission, the FDA noted two process changes in manufacturing of Surgiflo and has placed Ethicon in a “stop shipment” status. As they investigate these changes. While the FDA investigates these changes, a limited supply of Surgiflo will be available. The direct cross for this product would be Baxter’s Floseal; however, alternative adjunctive hemostasis products are available to address various bleeding situations, to include several varieties of Surgicel, Surgicel Powder, Surgifoam Powder Kit, Evicel and Evarrest. Baxter’s Floseal is also available.

For more information please click on links below:



FINAL_US Customer
Letter_Intraluminal 5



Customer
Communication SUF